



Sales manager for airport boarding vehicles in Southern Europe (France and Italy)

Bulmor is a solution oriented premium manufacturer of sideloaders and customized lift trucks for the intralogistics. Machinery from Bulmor handle long and heavy goods in different industry sectors and is also used for transport and boarding of passengers at airports. An innovative, motivated and flexible team develops and built customized lift trucks and boarding solutions for international application. We are looking for a new team member at our headquarters in Upper Austria.

Your tasks

- Acquisition of new clients and support of existing customers in Southern Europe (in particular France and Italy)
- Generating sales leads
- Product presentations and vehicle demonstrations
- Organisation of vehicle deliveries, operator trainings and vehicle implementations at airports
- Close collaboration with our field support technicians for the after sales coordination
- Creation of sales concepts

Your profile

- Fluent in French, Italian and English
- Cosmopolitan and readiness to travel
- Finished technical mindset education advantageous but not mandatory
- Open minded personality with motivation to start international business relationships
- Individual initiative and entrepreneurial thinking
- Experience with customer acquisition (in particular cold calls)
- "hands-on" mentality and independent way of working
- Team spirit

Please send your electronic application to:
Frau Katrin Bindreiter, K.Bindreiter@bulmor.com

We look forward to meeting you!

bulmor industries GmbH
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